



Travis Fulton  
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March 8, 2022

Dr. Karen Barber  
Superintendent of Schools  
6032 Hwy 90  
Milton, Florida 32570

Dear Dr. Barber,

The selection committee for RFP 22-04-BG WAN Telecommunications Services ranked the proposal by AT&T as the top company to be awarded. Approval is recommended.

The RFP 22-04-BG documents and information can be reviewed at this link:

[RFP Documents](#)

The selection committee consisted of the following:

Jane Shell, Operations Support Specialist I  
Ricky Wallace, Enterprise Network Administrator  
Mikhy Koehler, Senior Enterprise Network Administrator  
Thomas DelaCruz, Electronic Technician II  
Wes Pavlicek, Purchasing Agent I

Sincerely,

Travis Fulton  
TMF/bdg

Att:1

Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes.

DISTRICT 1  
Linda Sanborn

DISTRICT 2  
Elizabeth Hewey

DISTRICT 3  
Carol Boston

DISTRICT 4  
Charles Elliott

DISTRICT 5  
Wei Ueberschaer

RFP: 22-04-BG  
 RFP Name: WAN Telecommunications Services  
 RFP Intended Award Date: March 1, 2022  
 RFP Award Date: March 8, 2022  
 Contract Start Date: July 1, 2022  
 Contract End Date: June 30, 2027

	M&P Enterprises Overland Park, KS	AT&T Corp Bedminster, NJ	Previous Bid info AT&T Pensacola, FL
Company:			
Monthly Cost:	10 year option \$30,969.00	5 year option \$46,469.00	
Yearly Cost:	\$371,628.00	\$557,628.00	\$20,529.00
Warranty	Lifetime	Lifetime	\$246,348.00
Subcontractors	yes	yes	

AT&T Corp Bedminster, NJ  \$17,260.00 \$207,120.00 60 months no
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"Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes."